



# SWAIN DISTRIBUTION, INC. CAPABILITY STATEMENT

UEI: PN6HMKYC8KS7

Cage Code: 0R9Y4

Federal Tax ID: 20-0551287

NAICS: 333991, 332216, 423610, 423710, 423490, 423840, 444130, 444190

## ABOUT US

Swain Distribution, Inc. is a small business, founded in 1987, proudly supporting the backbone of America's power infrastructure by providing linemen with the essential tools, safety gear, and specialized equipment needed to maintain and advance our nation's electric grid. Our customers span the full spectrum of the power industry including generation, transmission, distribution, substations, overhead, and underground operations. In addition to utility professionals, we serve the U.S. military, federal agencies, and vital sectors like construction, tree care, and automotive maintenance ensuring everyone from large-scale operations to the mechanic next door has access to precision tools and dependable equipment.

## CORE COMPETENCIES

**Electrical Utility Supply** - Our assortment of contracts and many years of doing business have allowed Swain Distribution to provide on-time product availability and technical expertise to the people who keep America running.

**Natural Disaster Response** - Natural disasters are a reality that must be faced. Swain Distribution maintains the ready capability to forward deploy targeted inventory to the effected areas so that when the need arises we are ready to supply it.

**Networked Sales** - Our knowledge of the industry and the major players within it allows Swain to work with multiple partners and multiple supply lines to provide you with the exact tools you need in the time frame you need them.

**Agile Supply** - Unique citations can sometimes call for a unique tool set. Harnessing our staff's combined 50+ years of experience in the industry we can locate or manufacture to meet the needs of our clients.

## PAST PERFORMANCE

Department of Energy  
Western Area Power Administration  
Arkansas National Guard  
Arkansas Highway Transportation  
US Army Prime Power School  
International Corporation US Army  
US Department of Agriculture  
US Army Corps of Engineers  
Entergy Arkansas, Texas and Louisiana  
Los Angeles Dept. Water and Power  
Department Science Applications

Linetec Services  
Georgia Power  
City of Tacoma, WA  
City of Lubbock, TX  
Nashville Electric Service  
San Antonio Water System  
Union Pacific Railroad  
Southwestern Power Admin.

## OUR PARTNERS

Hastings Fiberglass Products  
Hubbell Power Systems/Chance  
Milwaukee Electric Tool Corp.  
Buckingham Manufacturing  
Safeway Sling USA, Inc. Lewis  
Manufacturing Emerson/  
Greenlee/HD Electric Apex/  
H.K. Porter  
Lift-All Co.  
Lincoln Hoist  
Aircraft Dynamics Corp.  
Streamlight  
Oshkosh Tool  
Reliable Equipment  
Rauckman Utility Products  
Slingco America, Inc.  
Utility Solutions, Inc.  
Wright Tool

Jameson LLC  
Bashlin Industries  
Columbus McKinnon  
Bierer & Associates  
JPW Industries, Inc.  
Travis Pattern and Foundry  
Stanley Infrastructure  
Burndy, LLC  
Golight, Inc.  
Dicke Tool  
Estex Manufacturing  
Lowell Corp.  
Pelican Products, Inc.  
Ripley Tools, LLC  
Klein Tools  
Wood Owl / Star M Int.  
Warren Hein Corp. / Buzzline  
Willi Hahn Corporation



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