

CAPABILITIES STATEMENT

Sean Seger, President
seanseger@swaindistribution.com

ABOUT US

Centrally located in Searcy, Arkansas, Swain Distribution is a veteran owned and family operated small business with almost 40 years of experience utilizing state of the art technology to meet and exceed our clients tooling requirements with expertise, high quality service and competitive pricing. Using highly developed industry contacts Swain Distribution provides precision tools to clients working in the electrical utility industry as well as in fiber optics, cable and telephone services.

CORE COMPETENCIES

Electrical Utility Supply - Swain has been providing the right tools to the people keeping America running since 1987. With customers in power generation, substation, power transmission and distribution

Natural Disaster Response - Natural disasters are a reality that must be faced. Swain Distribution maintains the ready capability to forward deploy targeted inventory to the effected areas so that when the need arises we are ready to supply it.

Networked Sales - Our knowledge of the industry and the major players within it allows Swain to work with multiple partners and multiple supply lines to provide you with the exact tools you need in the time frame you need them.

Agile Supply - Unique citations can sometimes call for a unique tool set. Harnessing our staff's combined 50+ years of experience in the industry we can locate or manufacture to meet the needs of our clients.

DIFFERENTIATION

The staff of our veteran owned small business is skilled, ready and available to respond to the ever changing needs of our clients. Our lengthy history of success relations with our business partners allows us to respond efficiently to the needs of our clients. The ability of our staff to leverage their extensive experience to know exactly what is needed while maintaining flexibility to obtain it through the most readily available quality vendor sets us apart from our competitors.

PAST PERFORMANCE

Arkansas Highway Transportation Department
Science Applications International Corporation
US Army
US Department of Agriculture
Entergy
NYC Department of Transportation
Linetec Services
Georgia Power
Union Pacific Railroad
US Army Corps of Engineers

OUR PARTNERS

Klein Tools
Streamlight
Buckingham Manufacturing
Hastings Fiberglass Products
Pelican
Apex/H.K. Porter
Huskie Tools
Emerson/Greenlee/HD Electric /Rigid
Burndy

Aircraft Dynamics Corp.
Bashlin Industries
Milwaukee Tools
Dicke Tool
Lewis Manufacturing
Bierer & Associates
Columbus McKinnon
Estex Manufacturing



Swain Distribution, Inc. Line Card

211 North Rand Street, Searcy, AR 72143
800-521-4088 or 501-268-5440
www.swaintools.com

The image is a dense collage of logos for various industrial and safety equipment manufacturers. The logos are arranged in a grid-like fashion, overlapping and filling most of the page. The brands include:

- Altec**, **Aerial**, **Airgas** (an Air Liquide company), **AIRCRAFT DYNAMICS**, **APEX TOOL GROUP**
- Bierer METERS** (Safety Is Number One, Made in the USA), **BUCK** (1896), **bone Safety Signs**, **BURNDY**, **Bigfoot**
- CAROLINA**, **BLACK+DECKER**, **DeMARK**, **Cemenfex** (The Safety Tool Specialists), **CONDUX**, **DICKE** (Since 1886), **Safety Products**
- EMERSON**, **INTELLIGENT MOTION** (Columbus McKinnon), **B&L** (EST. 1947), **Butler & Land Technologies, LLC** (Industrial Automation & Electrical Test Equipment), **GMP**, **ESTEX**, **ESTEX MFG. CO. INC.** (SINCE 1900), **T-CAP**
- DYNAMIC** (measurement systems), **JENNY TOOLS**, **HOFFMAN BOOTS** ("Discover You"), **JPW INDUSTRIES**
- EMERSON**, **Eagle Line Tools**, **ARNETT INDUSTRIES**, **PEAVEY** (EST. 1857 MANUFACTURING CO.), **ICS Cutting Tools, Inc.**, **INDUSTRIAL SPlicing & SLING, LLC** (Since 1940), **ATI**
- HASTINGS** (A WORLDWIDE SUPPLIER OF Cutting Tools & Equipment), **75 YEARS HI-SPEED INDUSTRIAL SERVICE** (KEEPING YOU UP AND RUNNING EVERY DAY SINCE 1946), **CHECKERS** (Write Safety Group)
- Huskie TOOLS**, **JELCO** (J. E. LORTIE CIE LTÉE / CO. LTD.), **LE LINE EQUIPMENT**, **Justrite**, **Lincoln Hoist**
- JAMESON**, **Makita**, **LIFFIT**, **Milwaukee**, **Osmose**, **PIP**, **PELICAN**
- KLEIN TOOLS** (EST. 1857), **LS Solutions**, **Lewis** (DUFIELD INDUSTRIAL & UTILITY SUPPLIES Lewis Manufacturing Co.), **MDM Equipment Company** (Arborist/Utility/Industrial), **PURVIS INDUSTRIES**
- MADI**, **SAF-T-GARD** (International, Inc.), **STG/BS**, **RELIABLE EQUIPMENT**, **SAUNDERSMIDWEST**
- MAPP TECHNOLOGIES**, **RIPLEY**, **Ruegg MFG** (LLC), **Speed Systems**, **STANLEY** (Infrastructure), **WOOD OWL**
- PENTA** (ELECTRICAL SAFETY PRODUCTS), **TRAVIS**, **ULTRA-SAFE** (INC.), **UTILITY SOLUTIONS** (POWERFUL INNOVATION), **wiha** (Tools that work for you), **Warren Heim Corporation** (Manufacturer of Buzzline Products)